

AnaCap acquires French business intelligence provider Ellisphere

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Financial services specialist AnaCap acquires market leader from Natixis for an undisclosed sum

AnaCap Financial Partners (“AnaCap”), the specialist European financial services private equity firm, has acquired Ellisphere, a leading French business intelligence company, from Natixis SA.

A historic market leader in the business intelligence market in France, Ellisphere provides a comprehensive range of business and marketing information services, which allow its clients to develop their portfolio of customers, manage risk and monitor client exposure.

Ellisphere is positioned in an attractive and stable segment of the French market where it has established a strong track record and reputation for quality and excellence in addressing its clients’ needs.

There is strong potential for growth in Ellisphere’s stable and recurring revenue streams through expanding value-added products and services to existing clients and via the growth of its overall client base. In addition, AnaCap plans to support the business in its expansion with new products aimed at SMEs.

Ellisphere has continued to expand its products and services centred around its core business intelligence activities under a new management team appointed in 2014. The company is headquartered in Nanterre and employs more than 300 staff across eight locations in France.

Nassim Cherchali, Director at AnaCap, commented:

“This is an extremely attractive platform which adds to our growing investment track record in France. Ellisphere offers a unique position in the French market with direct access to a diversified base of clients and significant potential for expansion. We are delighted to be partnering with a highly experienced and motivated management team led by Valérie Attia.”

Valérie Attia, Ellisphere CEO, commented:

“We are extremely proud of the progress we have made over the past three years, during which time we have refocused the company on its core business intelligence offering and continued to enhance our client service proposition. We are delighted to be joining forces with AnaCap, which will allow us to build further what is already the most extensive service offering in the credit management sector in France, based on high value-added services, innovation and operational optimisation.”

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